

1st Purchasing Initiative Estonia, Latvia, Lithuania & Finland: Information Kit

25.03.2025 | Matchmaking Day | IHK Rheinhessen

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7. Save the Date: 11th CEE Procurement and Supply Forum





Federal Ministry
for Economic Affairs
and Climate Action



MITTELSTAND
GLOBAL
FOREIGN MARKET
ENTRY PROGRAMME

1st Purchasing Initiative Estonia, Latvia, Lithuania, Finland

B2B-Matchmaking Day | 25th of March 2025 | Mainz

<i>Registration</i>	<i>08.00 – 09.00</i>
<i>Opening</i>	<i>09.00 – 09.20</i>
<i>Networking session</i>	<i>09.20 – 10:00</i>
<i>Coffee break</i>	<i>11:00 – 11:20</i>
<i>B2B meetings</i>	<i>10.00 – 18:00</i>
<i>Lunch</i>	<i>12:30 – 14:00</i>
<i>Coffee break</i>	<i>15:00 – 15:20</i>



Association for
Supply Chain Management,
Procurement and Logistics



Association for
Supply Chain Management,
Procurement and Logistics



WiFi: 152-Gast

Password: Willkommen2024

B2B Information and Useful Tips



- ✓ Latest schedule update: @registration
- ✓ Be **punctual** - Respect your schedule and time!
- ✓ Look at **buyers' website**
- ✓ Have a **short company presentation** ready, including your contact details
- ✓ Keep it short if you only have **20-30 minutes**
- ✓ Make sure there is **enough time** for the **buyer to ask you questions**
- ✓ Somebody from BME will be present at all times in the room
- ✓ Lunch will be served from 12:30 – 14:00

B2B-MATCHMAKING

Overview

Diehl Defence GmbH & Co. KG

Dula-Werke Dustmann & Co. GmbH

EWM GmbH

Herco Wassertechnik GmbH

HYDAC VERWALTUNG GmbH (Table 1)

HYDAC VERWALTUNG (Table 2)

Inwerk GmbH

J.M. Voith SE & Co. KG

Kesseböhmer GmbH

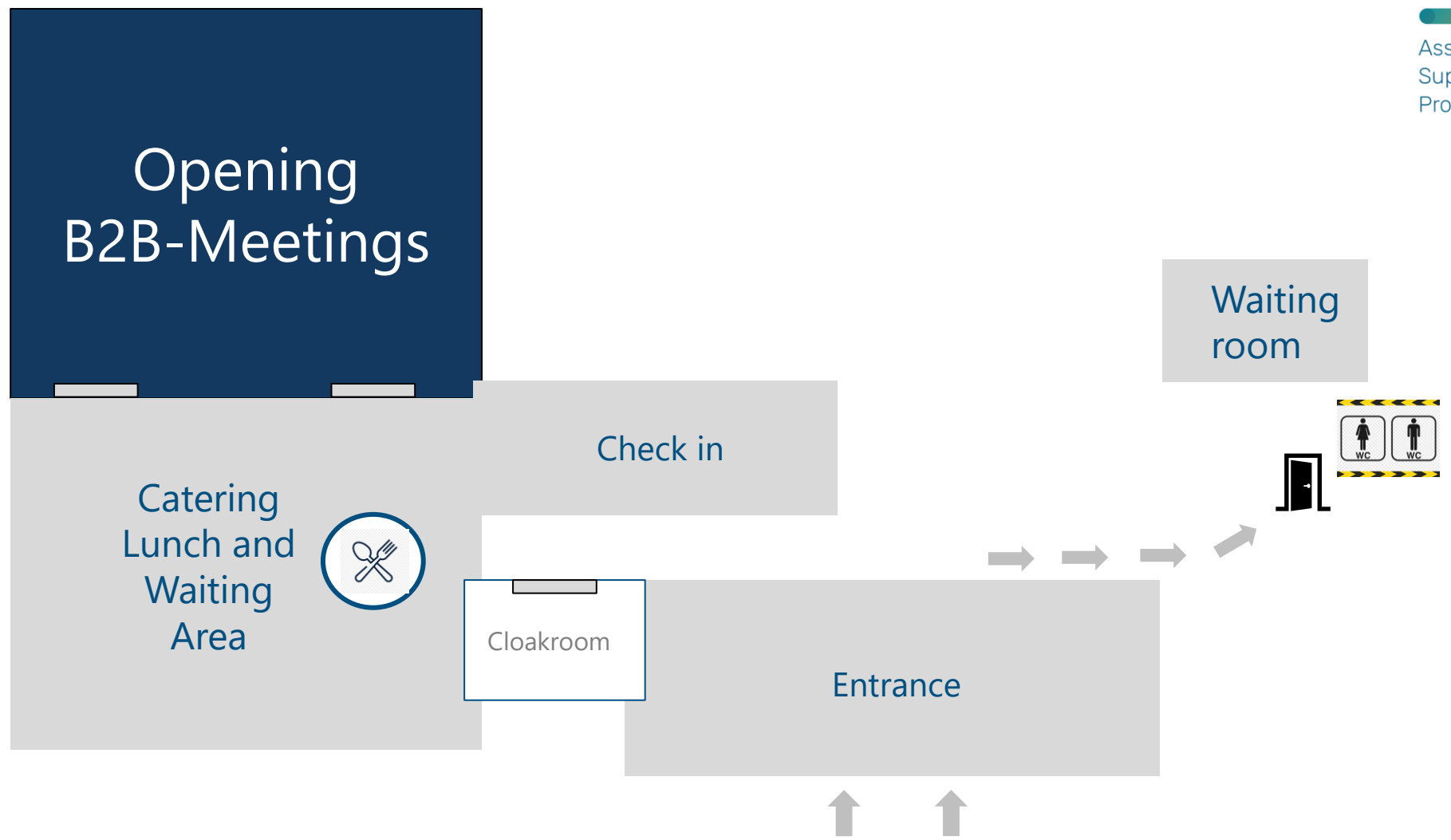
MÜPRO Services GmbH

Patura KG

Tetra Pak Processing GmbH



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<https://forms.office.com/e/1wdk>

WLWR56

11th CEE Procurement and Supply Forum

Individual B2B Matchmaking | Conference | Network

30.09.2025 – CKF13 CONFERENCE CENTER– KRAKOW – POLAND



Qualified Sourcing



18 Central & Eastern European countries



Commodity focus: automotive, machinery and plant engineering sector as well as electronics

Register to the event on www.bmematchmaking.com:

